

CONTAX Takes SAP to the Next Level with the AWS SAP Competency Program

[Learn more about the AWS Competency Program](#)

Executive Summary

With SAP customers considering the next steps in their digital transformation journey, including SAP S/4HANA, CONTAX is preparing to ensure that their current and future customers are ready for it. To meet this challenge, CONTAX took their relationship with AWS to the next level and became an AWS SAP Competency Program Partner. Attaining the AWS SAP Competency differentiates partners to AWS customers by showcasing their capabilities in SAP implementation, migrations, and innovation.

Creating Value for Customers

CONTAX is an **AWS Partner** and global SAP Gold partner working with customers to create the most value from their SAP investments including cloud-based application extensions for the SAP Business Technology Platform (BTP). With over 30 years in the ERP application support and consulting services business, 20 years as an SAP partner, and an Amazon Web Services (AWS) user since 2016, CONTAX understands the needs of the SAP and AWS customer.



About CONTAX

CONTAX delivers rapid and cost-effective ERP solutions for the small to mid-size market as well as SAP consulting services for large enterprises, helping customers succeed using SAP software on AWS.

APN Program Participation

- [AWS Solution Provider Program](#)
- [AWS Competency Program](#)
- [APN Customer Engagement \(ACE\)](#)

By qualifying and attaining the AWS SAP Competency, CONTAX has demonstrated to customers their technical proficiency and proven success in SAP implementation, migration, and innovation.

"IT'S A PLEASURE TO COLLABORATE WITH AWS. OUR PARTICIPATION IN THE AWS PARTNER NETWORK HAS PROVIDED CONTAX WITH THE SUPPORT AND GUIDANCE WE NEEDED IN ORDER TO QUICKLY AND EFFECTIVELY BUILD A ROBUST AWS CONSULTING PRACTICE. AWS'S COMMITMENT TO THEIR PARTNERS IS CLEARLY A TOP PRIORITY."

**~ MICHAEL PEARSON
PRESIDENT**

Overcoming Technical Challenges with Expert SAP Support

Each customer's journey is unique. As an AWS Partner, CONTAX has found the support and expertise that it needs to solve their customers' most challenging SAP problems. CONTAX has support for sales engagements and the knowledge of the AWS technical support team was always ready and available with answers to challenges.

Speeding Migration with AWS MAP for SAP

By achieving the AWS SAP Competency, CONTAX is able to tap into wealth of experience and broad set of solutions that AWS offers to help their customers get the most from their cloud journey, including the [AWS Migration Acceleration Program](#).

MAP for SAP helps speed migration and modernization projects with prescriptive methodology, tools, SAP specialist resources, and investments to remove friction from key steps in the SAP journey. With MAP as a key part of their toolkit, CONTAX can help customers no matter the SAP strategy they are seeking to adopt.

As a smaller, boutique firm they leveraged programs like AWS MAP for SAP to help customers achieve their SAP goals while maintaining a high-level of personalized service. As a result of their SAP on AWS business growth, CONTAX was awarded the [Canada 2022 AWS SAP Partner of the Year](#).

"AWS'S ONGOING INVESTMENT IN INNOVATION AND CONTINUOUS TECHNICAL IMPROVEMENT ENSURES THAT CONTAX REMAINS EQUIPPED TO PROVIDE OUR CUSTOMERS WITH THE NEWEST AND BEST TECHNOLOGY THAT THE INDUSTRY HAS TO OFFER. WE ARE CONFIDENT THAT AS OUR CUSTOMERS' NEEDS EVOLVE, AWS WILL PROVIDE US WITH THE TECHNICAL CAPACITY TO MEET THEM."

~ SCOTT NELSON

VICE PRESIDENT, INNOVATION AND QUALITY

Taking SAP Further with AWS Training and Certification

The cloud is an ever-evolving technology, and that means that staying at the forefront is critical to ensure that CONTAX's customers are getting the most value and innovation from their solutions. As an AWS SAP Competency Partner, CONTAX stays current with resources and courses available through [AWS Partner Training and Certification](#).

CONTAX is able to tap into a library of digital and classroom training courses that help employees get up to date on the latest technologies, techniques, and solutions. Since not all employees were at the same level, the breadth of skill levels helped employees at every stage of their learning journey get valuable training that translated into a great customer experience for their SAP customers. The robust training available has improved their knowledge and skills and has been a differentiator for them.

[Learn more about the AWS Competency Program](#)

*[LINK TO ORIGINAL AWS ARTICLE](#) [HERE](#)

