



CUSTOMER SUCCESS

Hansaloy Corporation: Manufacturing Excellence using SAP® HANA



Organization

Hansaloy

Headquarters

Davenport, Iowa

Industry

Manufacturing

Products and Services

Bread Blades,
Lattice, blade guides,
honing equipment for
bread slicers

Employees

75

Web Site

www.hansaloy.com

Objectives

- Track Heat Lots from Vendors
- Eliminate numerous disparate systems
- Update Infrastructure and Eliminate Legacy Green screen system
- Need MRP to help manage ever growing number of materials

Why SAP

- Implementation Partner locally located and experienced in Manufacturing
- High-speed performance of running on the SAP HANA® platform
- Full Integration of Vendor Heat Lot throughout Supply Chain with full Recall functionality
- Remarkably affordable

Resolution

- Leverage Reorder points and MRP to eliminate manual Purchasing processes
- Eliminated risk of running archaic systems to manage the business
- Payroll solution designed in SAP with additional Labor Efficiency and other ad-hoc reporting
- Adherence to SAP Manufacturing Best Practices

Future plans

- Implement RF Technology to be more efficient in Production
- Analyze our Freight Spend through better reporting
- Quality Implementation to catch issues with product before shipping

Record

Sales in the first full month after Implementation

On-Budget

Implementation Partner was transparent

Eliminated

Unnecessary processes and costs, such as manually handling Purchase Orders and emailing to Vendors

Additional

functionality gained from Best Practice for Manufacturing

“We had record Sales in the first full month on SAP in company history.”

Kim Brenner, President of Hansaloy Corporation